



Vision

The path forward will leverage on the past route (technology leadership, strong customer base, independence, product openness, co-operation with the research partner). This provides the references, contacts and funding required for company growth and successfully developing and marketing innovative products and services in a changing business environment. Particularly, we envision potential additional opportunities:

- Regulation of the energy markets require transmission and distribution companies to become leaner, reducing in-house simulation capacities and encouraging outsourcing. This leads to a growing demand in simulation consulting and engineering services, which has potential for development into a sustainable new LIWACOM business segment.
- LIWACOM may choose to include applications in its portfolio that complement simulation. Candidates are e.g. load forecasting (including economic models that model the demand of gas-fired power plants), integrated solutions for gas distributors (energy data management, geographic information systems, SAP), and SCADA* solutions.

LIWACOM will achieve the market leading position worldwide in online and offline simulation for the natural gas industry, and the company will be among the top players in offline simulation for the oil and water industry in Europe.

* Supervisory Control and Data Acquisition

